

BUILDING  
A STORY.  
TOGETHER.



# Sollio Next Generation Award

2023-2024 Edition

Submission Form Preview  
Sollio Cooperative Group member profile,  
Farm Succession category





## Conditions

To be eligible for the Sollio Next Generation Award, under the **Agromart Group customer** profile, in the **Farm Succession category**, applicants must:

- Be a customer of an Agromart Group retailer.
- Be recommended by an Agromart Group retailer.
- Be less than 40 years old in the year of participation;
- **Farm Succession category:** Own a minimum of 5 % of the shares of the farm, for a maximum of 10 years before participating in the contest.

## Process Overview

### Step 1: Online submission form

- Applicants must thoroughly complete the online submission form.
- Information provided will be reviewed and used for evaluating purposes for the judging panel. It is important to complete each section in as much detail as possible.
  - It is recommended that the application be proofread by someone from the retailer supporting the nomination.
- The farm members must be recommended by an Agromart retailer and provide a signed letter of recommendation from the Agromart retailer's Partner or General Manager. The letter must include the reasons why the farm should win the contest, and the quality of the responses provided will be taken into account by the judging panel.
- The judging panel will review the written documents submitted by the candidates. Note that the members of the judging panel will sign a confidentiality agreement before reviewing candidates' files.
- **The application process must be completed by May 1<sup>st</sup>, 2023.**

### Step 2: Semi-Finalists

- After confidentially reviewing all online submission form entries, the panel of judges will select semi-finalists.
- The semi-finalists will be contacted to coordinate a time to have the judging panel visit their farm for an in-person interview and tour.

### Step 3: Finalists and Winners

- Once the judging panel visit all semi-finalist farms, applicants will be contacted and informed if they are a finalist or not.
- Finalists will be visited by a reporter and a videographer for the production of a short video.
- Finalists will be featured in the Coopérateur magazine, published by Sollio Cooperative Group. Winners will be featured in an advertorial published in a regional leading agricultural magazine.
- Finalists will be invited to attend the awards ceremony at the Annual general meeting of Sollio Cooperative Group, where the winners will be formally announced.

## Submission form

Applicants must thoroughly complete the online submission form.

### Applicant's contact information

- Applicant name
- Applicant email
- Applicant phone number

### Current information about the farm

- Name of your farm
  - Address of the farm
  - Date the enterprise was started
  - City
  - Postal code
  - Name of the Agromart Group retailer
  - Name of the Agromart Group person who supports you in preparing your contest application
  - Email of the Agromart Group person who supports you in preparing your contest application
  
  - Type of production
  - Activity of the farm (%)
  - Volume (please specify unit)
  - Crop area (please specify unit)
  - Please specify: are you owner or renter
- + Add more types of production if applicable

### Identification of the farm succession members

Please provide information for both generations of farm owners.

- Name
- Age
- Address
- City
- Postal code
- Telephone
- Cellular
- Email
- Actual roles and responsibilities
- Academic Training
- Program
- School
- Graduation date
- Involvement outside the farm (social, community, business)
- Year and % share
- Year and % share
- Etc.

+ Add more previous generations

+ Add more young farmers

## Candidate's File

We recommend you be as detailed and precise as possible as it will influence the judging panel's decision. Please include all pertinent details.

### Section 1 – Technical and economic analysis

This information will be used to complete a brief technical and economic analysis of your farm. To obtain some of these documents you will have to ask your Agromart Sales Representative or agronomist.

Please attach to your file the following information relative to your types of agricultural production (crop, dairy, horticultural, maple, pork, poultry, beef, and/or other, if applicable). Maximum one file for each type of production, 256 MB limit, allowed types: pdf, xls,xlsx, csv, jpg, jpeg, doc, docx, or zip.

#### Crop Production

Specify each element of each type of crop.

If needed, find reference information on <http://www.omafra.gov.on.ca/english/stats/crops/index.html>

- SmartFarm, Climate FieldView, Granular, etc. (file)
- Indicator 1 (short answer)
- Indicator 2 (short answer)
- + Add more crops

#### Dairy production

- Dairy herd improvement (DHI) report (file)

#### Horticultural Production

If needed, find reference information on: <http://www.omafra.gov.on.ca/english/stats/hort/index.html>

- Type of production (short answer)
- Indicator 1 (short answer)
- Indicator 2 (short answer)
- + Add more horticultural

#### Maple Production

- Number of taps (short answer)
- Quantity produced (short answer)

#### Pork Production

##### Farrowing

- Overall technical results report for the last 12 months (file)
- Production data (file)

##### Weaners and Finishers

- Winpork or PigCHAMP report for the last 12 months (file)
- Production data (file)

#### Poultry Production

##### Broilers

- Aviscan or Excel spreadsheet report for the last 12 months (file)
- Summary report for batches (file)

##### Layers

- Aviscan or Excel spreadsheet report for the last 12 months (file)
- Synthesis report (file)
- Eggs laid per bird from entry to 72 weeks (short answer)
- Feed conversion per dozen eggs (short answer)

## Beef Production

### Cow-calf

- Average daily gain (ADG) birth/weaning (short answer)
- Weaning% (number of calves weaned/cows kept) (short answer)
- Kilograms calved sold per WPOU (1 WPU = 2500 hours worked) (short answer)

### Finishing

- Average daily gain (ADG) (short answer)
- Kilograms beef produced per year, per WPU (short answer)
- Other production (short answer)

### Feed Processing

- Type of feed processing (short answer)
  - Market (short answer)
  - Outlets (short answer)
- + Add more feed processing

## Other documents

Choose file – one file only 256 MB limit

Allowed types: pdf, xls, xlsx, csv, jpg, jpeg, doc, docx, zip

## Section 2 – Family Portrait

In a few lines, provide a portrait of the family, including all of the previous generations' children and those of the young farmers.

- Name
  - Age
  - Profession
  - Academic training
- + Add more family members

What considerations did you give to equity amongst family members during the farm succession?

## Section 3 – Steps taken toward Farm Succession

In a few lines, describe the main steps that you took toward farm succession. Please include some dates.

1. First conversations, deciding on the main elements
  - a. For the previous generations:
  - b. For the young farmers:
2. Actions undertaken, official procedures
  - a. For the previous generations:
  - b. For the young farmers:

## Section 4 – Financial and Personal Actions

In a few lines, describe some of the main financial and personal actions undertaken to ensure the longevity of the farm.

1. Did you have mentors? Who were they and how did they help?
2. What was the budget planning and redemption steps?
3. Were there investments involved?
4. What are your projects for the future and their financial aspects?

## Section 5 – Third parties involved

**Farm succession:** 1. Which professionals collaborated in your farm succession?  
0-10 years before the farm succession / 0-5 years after the farm succession.  
(Select all that apply)

- Sales Representative or Agronomist
- Agri-environmental advisor
- Lawyer
- Accountant
- Financial advisor
- OMAFRA advisor
- Lactanet / DHI
- None
- Other, please specify  
Please provide details:

2. Are you a member of a machinery sharing organization?

- Yes
- No

If yes, detail and enumerate the machinery and equipment used.

3. Do you use custom work?

- Yes
- No

If yes, please provide details:

## Section 6 – Communication

How do you ensure that information flows well within the team (formal or informal meetings, board of directors, corporate vision, decision making etc.)?

## Section 7 – Environmental implications

1. What are your agri-environmental practices for the last two years?  
(Select all that apply)

- Pallet recovery
- Recovery of farm plastics
- Recovery of used oil
- Recovery of herbicide containers
- Recovery of seed bags
- Recovery of bags of mouldings
- Installation of a silo to reduce the number of bags of minerals/milling
- Installation of windbreaks
- Riparian buffers and/or landscaped riparian buffers
- PAEF/Phosphorus balance
- Pesticide logbook
- Other

Please insert photos that support the above.

Unlimited number of files can be uploaded to this field. 256 MB limit.

Allowed types: gif, jpg, png, svg.



2. What are your environmental measures for the last two years?

- Cover crop
- Green manure
- Direct seeding
- Minimum tillage
- Crop rotation
- Liming/Residual fertilizer materials
- Variable rate application of lime and fertilizer
- Sprayer calibration
- Other

Please insert photos that support the above.

Unlimited number of files can be uploaded to this field. 256 MB limit. Allowed types: gif, jpg, png, svg.

3. What are your sustainable agriculture projects?

## Section 8 – Contest Application

1. Explain how your farm succession is a model for financial and family success.

2. Why should you be chosen as a semi-finalist for Sollio Next Generation Award?

3. How does your local Agromart Retailer help your business?

4. How did you hear about this contest?

- Agromart Retailer
- Social media
- Word of mouth
- Other

### Other Documentation

Please provide your signed letter of recommendation from your Agromart Retailer.

One file only. 256 MB limit. Allowed types: pdf, xls, xlsx, csv, jpg, jpeg, doc, docx, zip.

Please provide any documents or other information that the jury may consider for your application (example: pictures).

Unlimited number of files can be uploaded to this field. 256 MB limit.

Allowed types: pdf, xls, xlsx, csv, jpg, jpeg, doc, docx, zip.

## Section 9 - Agreement by the applicant

I acknowledge that all persons named in this submission form accept to participate in the contest and agree with all elements mentioned and documents sent as part of this candidacy.

Name \_\_\_\_\_

Date \_\_\_\_\_